

February 1, 2017

Modernizing the Meeting Room Experience

Featuring Logitech SmartDock for Skype Room System



Webinar Questions and Answers

[Questions answered in ordered submitted]

David W. -

Is Logitech considering making the kiosk software available as a freestanding application?

Logitech SmartDock leverages a Surface Pro 4 with Skype Room Systems software loaded into it. Skype Room Systems software will perhaps at a future date be used in console-style products by other Microsoft partners.

One of the large challenges these USB (Logitech group, Conference camera connect) type products provide over standards based VC is how they are managed centrally. As these devices become widely adopted by organisations what are Microsoft, Logitech etc thinking about central management?

Management and analytics of the entire collaboration ecosystem is an increasingly important decision criteria for customers - to enable this transparency, Logitech and Microsoft are Not only is this helpful from a support perspective, but also provides deeper insights from a product development standpoint.

Nic L. -

Are there any plans to support 'traditional dry-erase whiteboards' as a content source in a Skype for Business video call?

At present, the touch-enabled functions of SmartDock are for meeting control only. Touchscreen displays are not currently integrated into SRS, so only local (not remote) attendees will be able to view whiteboarding. As a workaround, an attendee in the meeting room can run whiteboarding app and share it as a content in the Skype meeting.

Grant L. -

Can I use Logitech Smartdock with software like Zoom or GoToMeeting?

SmartDock is only compatible with Skype for Business. Logitech does, however, have an entire portfolio of room system solutions that are compatible with multiple video conferencing providers. Visit this page

to learn more: <http://www.logitech.com/en-gb/video-collaboration/products>

Anna S. -

How many attendees can join a Skype for Business call?

Attendees to a Skype for Business call are limited only by the limits of their Office 365 license.

Our organisation also has Linux and Mac OS Computers. How can this be supported?

You can connect Mac and Linux computers to the SmartDock via HDMI Input to share content. You can also dial-into Skype for Business calls via the browser interface.

Anders B. -

Does the system support dual screen support?

Skype Room Systems software supports single display only at this time. Dual display support is expected later this year. Logitech SmartDock already supports dual HDMI output, so the hardware is ready to support dual displays, as and when the Skype Room Systems software supports it.

Karl W. -

Do we need a separate Surface Pro 4? It seems to only be a docking station.

A Surface Pro 4 is required to run Skype Room System with SmartDock, which provides a secure locked-down room A/V console for users to enter and manage video and audio meetings.

Eduard A. -

For partners, it's very important to be able to buy Logitech Smart Dock and Surface Pro 4 on a single SKU with a W10 Enterprise Licence. If not the integration is quite complex and time consuming.

Thank you Eduard, we appreciate the feedback. Packages with SmartDock and Surface Pro 4 pre-loaded with Windows 10 Enterprise and Skype Room System software are expected to be available in Western European countries later this month.

How do you position SRS vs. Surface Hub? Do they compete with one another?

Surface Hub and Skype Room Systems are complementary products in a portfolio designed to meet modern meeting space needs. Surface Hub has unique capabilities like inking and touch, the ability to run Windows UWP apps, and integrated cameras and microphones for real-time digital collaboration. Skype Room Systems is a dedicated Skype Meeting device.

Darren G. -

How does this compare to the SRS solution from Smart?

Smart Technology's solution is based on the previous generation of Skype Room Systems. Logitech SmartDock is based on the new generation of Skype Room Systems v2. The latest version of SRS

incorporates user experience and IT deployment/management enhancements to make it easier and affordable Skype meetings experience to meeting rooms of all sizes in the company.

Can we see it in action in Dublin?

Microsoft's pre-sales team in Dublin will shortly be able to provide a working demo. I will call you with more information Darren. Regards, Anne Marie.

Richard W. -

I have a building with meeting rooms shared between 2 different occupiers who are both Microsoft 365 users. Can SmartDock switch between these 2 different domains?

The Skype Room Systems software running on SmartDock is configured to use a specific Skype for Business room resource account. If there are multiple Office 365 domains, you will need to switch to another account by going into admin mode. This is not an intuitive end user experience and will take away one of the core benefits of the solution of easily joining a meeting. An approach in your scenario could be to have two separate SmartDocks, each configured to login to a specific domain, and with USB and HDMI switch to control which device is used in the meeting room. However, even this approach will require the user to switch to the right HDMI and USB inputs before joining the meeting.

Jesper A. -

If I connect an external computer to share content, will that be show to other users via the skype meeting?

Yes, the content can be shared with remote attendees via Skype meeting as well. You have an option to share the content automatically with the remote attendees or when the user is ready to share the content with remote attendees.

Mickael T. -

If we have Skype for Business, how can SmartDock be installed in the existing infrastructure?

SmartDock is installed within the Skype for Business infrastructure quickly and easily, simply by setting up an account for the meeting room, ensuring correct configuration details, provisioning the SmartDock and Skype Room System software, and connecting Skype certified A/V video and audio devices to the dock. Logitech SmartDock inputs include 3 x USB 3.0, Dual HDMI Out, Gigabit Ethernet, and HDMI In. For specific steps, please visit the Microsoft TechNet page to review the requisite steps:

<https://technet.microsoft.com/EN-US/library/mt790550.aspx>

Lars B. -

Is it also possible to attach other files in exchange and share them during the meeting directly from smartdock or is it only PowerPoint files?

At this time only PowerPoint files can be shared via attachment in SmartDock. For other files, user can simply connect their computer to the SmartDock via the HDMI IN port and cable to share other types of files. In the future, SRS has plans to support wireless content sharing.

Greg M. -

Is the SmartDock a standalone unit or does it require connection to a PC, particularly when paired with Logitech Connect?

The SmartDock requires a Surface Pro 4 Core i5 tablet with Windows 10 Enterprise OS and Skype Room Systems software. Refer to the instructions on this TechNet on how to set up the Surface tablet to use with SmartDock -> <https://technet.microsoft.com/library/mt790558.aspx>

Vainius N. -

Is the SmartDock system interactive/touch display capable today?

At present, the touch-enabled functions of SmartDock are for meeting control only. Touchscreen displays are not currently integrated into SRS, so only local (not remote) attendees will be able to view whiteboarding. As a workaround, an attendee in the meeting room can run whiteboarding app and share it as a content in the Skype meeting.

Yedda C. -

What is the minimum requirement for SmartDock? In Skype and Exchange...

The minimum requirement for using Logitech SmartDock with Skype Room System software is Skype for Business Server or Skype for Business Online (Office 365) E5.

Alex L. -

My organisation is using a Windows 7 platform. Is this a barrier to adopting these Windows 10 devices?

Windows 7 environments present no barrier to leveraging Windows 10 devices such as the Surface Pro 4 used with SmartDock.

Can the surface device be added to existing Logitech products such as the ConferenceCam 3300 or GROUP?

Yes, you can use SmartDock with Certified for Skype for Business USB devices such as Logitech GROUP and CC3000e. It should be noted however that CC3000e was released prior to development of Skype Room Systems, so it's not optimized for use with SRS. Logitech GROUP includes several enhancements to improve audio performance.

Rytis M. -

How many models of Logitech SRS will be available?

At present we have a single version of Logitech SmartDock, which provides an elegant front of room solutions for users to get into and manage their meetings. It also connects to Logitech ConferenceCams and audio devices to provide great meeting experiences at an affordable price.

William d'E. -

Is SmartDock available today and for how much?

Yes, SmartDock is available today in EMEA for an MSRP of €699.

Ben D. -

There is some configuration needed to have the Skype for Business room account function with this system - can you explain this a bit more?

The best source for setting accounts is found in the the TechNet article for 'Planning your Skype Room Systems deployment' at this link: <https://technet.microsoft.com/library/mt790550.aspx>

Graham C. -

What accreditation / requirements are there, if any, to sell the Logitech Smart Dock Skype Room System?

Resellers need to be either a Microsoft ADR - Authorised Device Reseller, Surface Hub Reseller or DMP - Distribution Managed Partner. More information on criteria to resell Skype Room System / Logitech SmartDock from our distribution partner, Tech Data Maverick.

Mélody D. -

What would be the overall price to install Skype for Business, including all devices (SmartDock, cables,.etc.)?

We will be launching a range of bundles to suit different customer needs and room sizes, prices ranging from around €2'000 (ex Vat) for the base unit to around €3'200 (ex Vat) for the 'all-in' bundle including SmartDock, SP4, Logitech Group and complete cabling.

Baris A. -

When will Smart Dock will be available?

It is available, shipping, and being deployed now.

Michael F. -

When will there be a larger extension cable for the Group and PTZ as currently limited to C2G?

Yes. Logitech has recently launched a cabling solution that provides an option to extend the speakerphone or camera by another 10 meters. These cables can be connected to SmartDock Extender Box to simplify the cabling.

When will a longer cable be available for the GROUP?

The new Logitech extender cable will be available in EMEA from mid February. This cable provides an option to extend the speakerphone or camera by another 10 meters. These cables can be connected to SmartDock Extender Box to simplify the cabling. In addition, our partner C2G is soon introducing a solution with Single-Run fiber optic cables to extend the cabling for Logitech GROUP ConferenceCams by up to 1000 feet.

John G. -

Who do I contact to get further information?

John, Savilles or Viju in the UK are among the first authorised resellers of SmartDock and Skype Room System in the UK. They'll be able to provide more information.

Kevin W. -

Why should Channels sell Logitech when our customers can buy from Amazon at same price as we can?

Logitech SmartDock and the Skype Room System solution will not be available to purchase on Amazon. It can only be resold by accredited resellers.

Shaun F. -

With regards to the Wainhouse Research Surveys, how many people were asked to survey?

311 individuals were polled as part of the Wainhouse Research Survey.

For more information regarding Logitech SmartDock or any Logitech video collaboration product, please visit www.logitech.com/vc. To learn more about Skype for Business meeting solutions, please visit [Skype Room Systems](#).