

Logitech Distributor and Reseller Champions Event Promotion Terms

This Distributor and Reseller Champions Event (this “Promotion”) is open to Participants in a Promotion Territory that meet Eligibility Criteria during the Promotion Period and enables eligibility to win a Travel Pack to the Event.

Participants:

Logitech Distributors and Reseller Partners that meet all conditions in this document (each, a “Participant” or “Entrant”)

Promotion Territory:

The Promotion Territory consists of the following Clusters (each, a “Cluster”) and their respective territories (each, a “Territory”).

Clusters	Territories
Western Europe	Belgium, Netherlands, Luxembourg
France	France
DACH	Germany, Austria, Switzerland
Eastern Europe	Latvia, Estonia, Bulgaria, Croatia, Czech Republic, Ukraine, Lithuania, Hungary, Poland, Slovakia, Slovenia, Bosnia, Montenegro, Greece, Israel, Cyprus, Romania and Malta
Nordics	Denmark, Iceland, Norway, Sweden, Finland
Southern Europe	Italy, Spain, Portugal
UKI	United Kingdom, Ireland

Promotion Period:

Start 18 November 2022, end 30 April 2023

Event:

3 day offsite trip in Europe from 5th to 8th June 2023

Available Travel Packages:

Up to 80 Travel Packages are available; content as specified below.

Representative:

Participants register their representatives (each, a “Representative”) to the pool of potential attendees to the Event via Logitech's designated website at <https://info.logitech.com/channel-champions-en.html> by 21 April 2023. Without such registration, a Participant (and their representative) cannot participate in the Promotion. It is in the Participant's discretion to decide the Participant's Representative.

Representatives must:

1. Be employed as a representative of the nominating Participant and operating in the Promotion Territory; and
2. Be nominated by the Participant's senior management (for example by the sales director); and
3. Be aged 18 years or older; and
4. In case of a Distribution Partner Representative, having completed the Logitech university allocated curriculum.
5. Not be a person working for the government or a government-owned entity, whether in whole or in part, and / or be a politician.

Eligibility Criteria

Each Participant needs to fulfil the following criteria to be eligible:

1. General Criteria

- a. Register Representative by 21 April 2023.
- b. During the Promotion Period, each Participant must have with Logitech either a current and valid partner agreement that authorises in a Promotion Territory the resale of Logitech B2B (Video Collaboration and Personal Workspace) Products or a current and valid Distributor Agreement.

2. Specific per Partner**a. for Distribution Partner**

- Have a Logitech business plan in place

b. for Reseller Partner

- The partner must be a managed Logitech partner. As such the partner needs to
 - either be (1) allocated an account manager and (2) registered as Certified or Premier in the Logi One partner program,

- or be (1) registered and onboarded partner and (2) receiving PLAs.
- The partner must meet the standard terms and conditions outlined in the Logi ONE partner program including their minimum Logi ONE revenue threshold, and meet the threshold requirements in line with their C&P conditions.
- Wild Cards
12 Travel Packages are available as Wild Cards.

Award of Travel Packages

Up to 80 Travel Packages (including Reseller Partner's Wild Cards) will be awarded under this Promotion.

The available Travel Packages will be split per Cluster (based on contribution of revenue) and allocated per Territory based on the following criteria. The CAM will regularly inform the Participant on the place on the leaderboard.

The Travel Packages will be awarded as follows:

- a. Distribution Partner
 - Distributor with the highest Logitech B2B FY23 H2 (1oct - 31mar) vs FY22 H2 revenue growth rate % in a Territory.
 - In case of a draw, the second criteria is the highest growth rate percentage Q3 to Q4 in a Territory
 - 2 Distributor with the highest Logitech B2B FY23 H2 (1oct - 31mar) vs FY22 H2 revenue growth rate % across all Clusters (i.e. total business for Europe (all entities, all countries they transact in)).
 - In case of a draw, the second criteria is the highest growth rate percentage Q3 to Q4 in a Territory
- b. Reseller Partner
 - Reseller with the highest Logitech B2B FY23 H2 (1oct - 31mar) vs FY22 H2 revenue growth rate % in a Territory
This will be broken down into 3 tiers:
 - Tier 1- Partners with revenue under 1M EUR in FY22
 - Tier 2- Partners with revenue under 4M EUR in FY22
 - Tier 3- Partners with revenue 4M EUR and above in FY22
 - Wild Cards will be awarded by Logitech as follows:
 - 4 places for the Reseller with highest services revenue (2 for Q3, 2 for Q4)
 - 4 places for the Reseller with the largest cross category sales (2 for Q3, 2 for Q4)
 - 4 places for the Reseller with the highest Microsoft Teams Room (MTR) revenue (2 for Q3, 2 for Q4)

Logitech, in its sole discretion, will

- select 1 Representative of a winning Participant who will be awarded a Travel Package for the Event from the pool of nominees
- inform those Representatives via email by 12 April 2023.

Logitech's decision and award of a Travel Package is final.

Travel Package (or "Prize")

- Each Travel Package is for 1 Representative.
No guests are permitted to accompany the Representative to the Event. If a Representative is accompanied by a guest, then Logitech reserves the right to exclude the guest from the Event and any costs associated with additional occupancy will be borne by the Representative.
- Each Travel Package includes air travel, accommodation, and attendance at the Event. Certain portions or aspects of the Travel Package may be subject to separate terms and conditions, and providers of any portion or aspect of the Travel Package do not endorse the Event.
- Representatives attending the event are responsible for getting to and from the departure airport. Costs will not be reimbursed by Logitech and are not included in the Travel Package.
Spending money, taxes (excluding airline and airport taxes), passports, visas, vaccinations, transport to and from departure point, transfers, items of a personal nature, in-room charges and all other ancillary costs are not included and are the sole responsibility of the winning Partner and its Representative.
- All Travel Packages are subject to availability. Travel Packages will be Event and date specific and cannot be exchanged or transferred. Logitech reserves the right to amend the Event and date due to circumstances beyond its reasonable control and where circumstances make this unavoidable but will take all reasonable steps to inform Participants and/or Representatives within 1 week of the Event.

Other Conditions

- Flights are subject to booking and availability. The Representative must depart from and return to the same departure point. Itinerary to be determined by Logitech and/or its agent in its absolute discretion. Frequent flyer points will not form part of the Travel Package. The Representative may be required to present their credit card at time of accommodation check-in. The Travel Package is subject to the standard terms and conditions of individual service providers. Travel Packages, or any unused or unclaimed portion of thereof, are not transferable or exchangeable and cannot be taken as cash.

- Each Participant and Representative hereby agrees to indemnify and hold Logitech harmless from and against any and all third party claims, actions or proceedings of any kind and from any and all damages, liabilities, costs and expenses relating to or arising out of any breach or alleged breach of any of the warranties, representations or agreements of the Participant or their Representative hereunder.
- Logitech reserves the right to cancel or amend the controls required for participants to attend the Event due to the evolving COVID 19 situation. Logitech will be obliged to comply with the requirements of local governments regarding COVID 19, and Logitech's internal COVID 19 policies and this may impact the ability to host or change the Event. In these circumstances Logitech may reschedule the Event at its sole discretion, and will not be liable for any costs or expenses and will take all reasonable steps to inform all Participants and Representatives as soon as possible of any changes that may be imposed.
- No cash alternative will be provided if for any reason Logitech cancels the Event (including due to COVID 19 reasons).
- Logitech reserves the right to modify, terminate or extend this Promotion at any time.
- Subject to applicable law, **Logitech Europe SA** of EPFL - Quartier de l'Innovation Daniel Borel Innovation Center CH - 1015 Lausanne, Switzerland (the "**Promoter**") may amend, cancel or suspend this Promotion if an event beyond the control of the Promoter corrupts or affects the administration, security, fairness, integrity or proper conduct of this Promotion or if such a change is required to ensure the safety of the Promoter, its representatives and of Entrants. Such changes may include the timing of any draw, the conduct of any prize related activities, and the timing or destination of any travel. The Promoter will disqualify any individual who has tampered with the entry process or any other aspect of this Promotion.
- The Promoter and their associated agencies and companies will not be liable or responsible for any problems or technical malfunction of any telephone network or lines, computer on line systems, servers, or providers, computer equipment, software, technical problems of the phone or of any phone network, or any misadventure, accident, injury, loss (including but not limited to consequential loss) or claim that may occur; whilst undertaking any travel won on or connected with their entry; in the participation in any prize; as a consequence of late, lost or misdirected mail, email SMS or phone call; due to the broadcast of any program relating to the Promotion or the publication of any material, including any statements made by any compere, staff member, journalist, other Entrants or any other person; any injury or damage to Entrant's or any other person's computer software or phone; or any combination thereof, related to or resulting from participation or sending or receiving of any communication or of any materials in this Promotion.
- The Promoter and their associated agencies, and companies associated with this Promotion will take no responsibility for prizes damaged or lost in transit.

Privacy Collection Statement

Logitech collects personal information ("PI") in order to conduct the Promotion and may, for this purpose, disclose such PI to third parties, including but not limited to agents, contractors, service providers, and prize suppliers.

Logitech will also use and handle PI as set out in its Privacy Policy, which can be viewed at <https://www.logitech.com/en-eu/legal/web-privacy-policy.html>. Entrants may request access or to update their personal information or lodge a complaint by writing to the Logitech Privacy Officer, 7700 Gateway Blvd., Newark, CA 94560 USA.

Copyright, Statutory guarantees, Waiver and liability

All entries and any copyright subsisting in the entries become and remain the property of the Promoter who may publish or cause to be published any of the entries received.

As far as legally possible in the applicable law, (1) In participating in the prizes, the winners agree to participate and cooperate as required in all editorial activities relating to the Promotion, including but not limited to being interviewed and photographed and (2) the winners agree to granting the Promoter a perpetual and non-exclusive licence to use such footage and photographs in all media worldwide, including online social networking sites, and the winners will not be entitled to any fee for such use.

Prize winners are advised that tax implications may arise from their prize winnings and they should seek independent financial advice prior to acceptance of that prize.

Except for any liability that cannot by law be excluded, the Promoter (including its respective officers, employees and agents) is not responsible for and excludes all liability (including negligence), for any personal injury; or any loss or damage (including loss of opportunity); whether direct, indirect, special or consequential, arising in any way out of: (a) any technical difficulties or equipment malfunction (whether or not under the Promoter's control); (b) any theft, unauthorised access or third party interference; (c) any entry or prize claim that is late, lost, altered, damaged or misdirected (whether or not after their receipt by the Promoter) due to any reason beyond the reasonable control of the Promoter; (d) any variation in prize value to that stated in these Terms and Conditions; (e) any tax liability incurred by a winner or Entrant; or (f) use of a prize.

Governing law and jurisdiction

By submitting an entry, Entrant agrees that: (a) any and all disputes, claims and causes of action arising out of or connected with this Promotion, other than the administration of the Promotion, shall be resolved individually, without resort to any form of class action, and exclusively by a court having competent jurisdiction; (b) any and all claims, judgments and awards shall be limited to actual out-of-pocket costs incurred, including costs associated with entering this Promotion but in no event attorneys' fees; and (c) under no circumstances

will Entrant be permitted to obtain awards for, and registrant hereby waives all rights to, claim punitive, incidental and consequential damages and any other damages, other than for actual out-of-pocket expenses, and any and all rights to have damages multiplied or otherwise increased.

This Promotion is governed by the laws of Switzerland, without giving effect to any choice of law or conflict of law rules. Any disputes arising out of these terms will be settled by the competent courts in Lausanne, which have exclusive jurisdiction.

However, if in a participant's jurisdiction free choice of law is not lawful and another law mandatory applies, then this law is the binding one for such participant.